

BERKLEY RE ASIA

Berkley Re Asia is a full service reinsurance office that entertains most major classes of general insurance emanating from the Asia region.



A BERKLEY
COMPANY



OUR MISSION

Our goal is to be recognized as one of the most technically skilled and responsive reinsurers in Asia. Berkley Re Asia is responsible for all property casualty reinsurance activities in this area. We strive to promote productivity and long-term profitable relationships with all our distribution sources. We underwrite and provide reinsurance capacity on a proportional and excess of loss basis on property and casualty lines of business for clients in the Asia region via our Hong Kong and Singapore offices that have expanding needs for risk-bearing capital, advanced risk management and selection disciplines. We provide our customers with reinsurance products written by a financially significant reinsurance company. Committed to the region and our clients, W. R. Berkley Corporation in June 2007 opened a Beijing Representative Office.

COMPANY DESCRIPTION

The Hong Kong office opened in July 2006 to service the Asia region. The Singapore office opened in December 2010 to assist our Hong Kong branch in servicing the Asia region. We are a branch of Berkley Insurance Company, a member company of W. R. Berkley Corporation, a Fortune 500 company listed on the New York Stock Exchange (WRB). We are rated A+ (Superior) by A.M. Best and A+ (Strong) by Standard & Poor's. Our production focus in Hong Kong is on the larger property facultative accounts, while the Singapore office has a special focus on facultative engineering business. Nevertheless, we entertain most general classes of property and casualty business, both facultative and treaty, either on a quota share or excess of loss basis. Our production network consists of reinsurance intermediaries, retail brokers and primary companies.

HOW BERKLEY RE ASIA IS DIFFERENT

Our underwriting team comprises seasoned professionals with strong technical credentials. We have a broad understanding of the marketplace and have the ability to react and respond quickly to the needs of our clients. We are aggressive, but deliberate and disciplined. We bring fresh ideas and alternative solutions to the challenging demands of the market. Our imagination and flexibility will enhance our value with our trading partners. Our strategy is to build long-term profitable relationships with our clients by providing technical knowledge, responsiveness and an "I care" attitude, all fully supported by the resources of W. R. Berkley Corporation.

ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the U.S.'s premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

FINANCIAL HIGHLIGHTS

Berkley Insurance Company is a member company of W. R. Berkley Corporation.

Berkley Re Asia is the Trading Name of the Hong Kong Branch and Singapore Branch of Berkley Insurance Company (BIC) of Delaware USA.

BERKLEY INSURANCE COMPANY

A.M. Best Rating A+ (Superior)

Financial Size Category XV

Standard & Poor's Rating A+ (Strong)

FINANCIAL DATA

(Dollars in millions)

(Statutory Basis)

as of December 31, 2010

Total Assets	\$ 7,517
Policyholders' Surplus	\$ 2,624
Net Written Premiums	\$ 1,327



GRANT ROBSON

President and Chief Executive Officer (Asia Pacific)

Grant Robson commenced work in the insurance industry in Sydney in 1973 moving to reinsurance in 1980 and holding senior positions with major reinsurers. Prior to joining Berkley Re Australia he was the Asia Pacific Regional President and CEO of a leading global reinsurer. Grant has held numerous Directorships and is a regular industry speaker.



ERIC CHAN

General Manager (Hong Kong)

Eric Chan joined Berkley Insurance Company Hong Kong when it was formed in 2006. Prior to that, he held various senior positions with major global reinsurers and has over 30 years industry experience serving the Asia markets.



GERALD MACDONALD

Chief Underwriting Officer (Asia Pacific)
General Manager (Singapore)

Gerald MacDonald joined Berkley in October 2008 and has been Chief Underwriting Officer for Asia Pacific since 2009. Prior to that, he held similar positions with major global reinsurers and has over 20 years industry experience serving Asia Pacific markets.



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OFFICERS

GRANT ROBSON

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ERIC CHAN

General Manager (Hong Kong)

GERALD MACDONALD

Chief Underwriting Officer
(Asia Pacific)
General Manager (Singapore)

SHAUN WEST

Chief Financial Officer (Asia Pacific)