

PREFERRED EMPLOYERS INSURANCE COMPANY

Preferred Employers Insurance Company is a specialty provider of workers' compensation coverage for small business owners in California.



A BERKLEY
COMPANY



OUR MISSION

Our goal is to provide cost-effective workers' compensation insurance products and services to California's small business owners. We do this through convenient services, loss prevention assistance, proactive claims management, and direct access to the right people and information.

COMPANY DESCRIPTION

Preferred Employers specializes in workers' compensation insurance coverage for small owner-managed businesses in California. Our strategy is to focus on the particular needs of small employers, providing technical expertise combined with convenience. We serve approximately 12,500 customers covering a broad spectrum of industries throughout the state. Our thorough understanding of the state's diverse industry and economic base, combined with the ability to respond quickly to market conditions, has facilitated profitable growth.

HOW PREFERRED EMPLOYERS INSURANCE COMPANY IS DIFFERENT

Differentiated Products & Services Preferred Employers has differentiated itself by keeping processes and procedures simple. Preferred Employers long term view offers a stable market and convenient services for small employers in need of workers' compensation insurance.

Through our on line agency portal, Preferred Agency Connect, we provide 24-7 access to upload and enter submissions, retrieve policy documents in eDocs, review billing and payment information, obtain loss runs and more.

Our professional team provides responsive personal service through a structure of toll-free telephone numbers handling underwriting, claims reporting, customer service and questions from employers or injured workers.

Claims expertise and medical direction for injured workers is a key component of the Preferred Employers product offering. Our 24-7 telephone hotline for claims reporting allows claims staff to interact with employers, doctors and injured workers immediately. Preferred Employers operates its own Medical Provider Network staffed by carefully chosen medical providers. This network is easily accessible via telephone or website, providing access to prompt medical care intent on returning employees back to work.

Quarterly client newsletters, industry tailored videos and brochures, website updates and other media keep our customers informed about issues critical to the success of their business.

FINANCIAL HIGHLIGHTS

Preferred Employers is rated A+ (Superior) by A.M. Best Company. We are a member company of W. R. Berkley Corporation, recognized as one of the most respected names in the property casualty insurance industry.



STEVEN A. GALLACHER

President

Steven Gallacher joined Preferred Employers in 2010. Mr. Gallacher has over 30 years of experience in the property casualty insurance industry with both national and regional carriers. He most recently served as senior vice president at another leading California-focused property and casualty insurer specializing in workers' compensation insurance.

Preferred Employers
INSURANCE COMPANY



DISTRIBUTION

Products are primarily distributed through a select group of independent agents and brokers geographically positioned throughout California. Information concerning an agent in your area can be obtained via telephone or our website.

ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

CONTACT INFORMATION

Please contact our marketing department for additional information.

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