

REGIONAL EXCESS UNDERWRITERS, LLC

Regional Excess Underwriters is a full service excess and surplus lines brokerage and general agent. We offer commercial coverages to agents contracted with W. R. Berkley Corporation member companies and select other agents and brokers throughout the continental United States.



A BERKLEY
COMPANY



OUR MISSION

To provide the agents of W. R. Berkley Corporation member companies with solutions in placing their unusual and high hazard surplus lines risk needs. We offer fast response, competitive prices, and access to the leading excess and surplus lines carriers doing business today.

COMPANY DESCRIPTION

Formed in mid-2008, Regional Excess Underwriters, LLC is a full service excess and surplus lines brokerage. We are positioned to enable those agents who are appointed by W. R. Berkley Corporation member companies to write more business. With offices in Westbrook, ME; Jacksonville, FL; Charlotte, NC; Chicago, IL; Des Moines, IA; Irving, TX; and Bellevue, WA, we are well positioned to address the needs of agents of W. R. Berkley Corporation member companies and select other agents. We place their surplus lines risks either within the W. R. Berkley group of highly-rated insurance companies or by drawing on the resources of other quality insurance carriers. Regional Excess Underwriters has the ability to place business both as a general agent and as a broker and is licensed in all 50 states and Washington D. C.

HOW REGIONAL EXCESS UNDERWRITERS IS DIFFERENT

Regional Excess Underwriters does not assume risk. Instead, we are a broker that mostly serves the independent agents of W. R. Berkley Corporation member companies. We place business both as a general agent (GA), and as a broker, and have the ability to place business with insurance carriers both inside and outside the W. R. Berkley group.

We offer responsive and personalized service, from an experienced staff, regardless of market cycle. All submissions are sent out promptly and our knowledgeable staff is always available to help meet our agents' needs.

Excellent service, products and staff mean a superior experience when dealing with Regional Excess Underwriters.

DISTRIBUTION

Regional Excess Underwriters has a surplus lines brokerage license in all 50 states, and Washington D.C. Our business is distributed through the retail agents of W. R. Berkley Corporation member companies, along with select other agents and brokers.

Sample Accounts

General Liability/Products/ Transportation

General Contractors
(Incl Residential)
Roofers
Steel & Iron Work
Demolition
Security Guards
Welding
Schools/Camps
Fire Suppression Contractors
Alarm Installation
Habitational
Life Sciences
Environmental

Property

Vacant Buildings
Shopping Centers
Piers & Docks
Manufacturing
Wind Deductible Buy Backs
Builders Risk
Condominiums
Apartments

Professional Liability/E&O

Group Homes
Adult Day Care
Medical Labs
Travel Agents
Consultants
Architects
Real Estate Agents
Web Page Design
Internet Service Providers
Home Inspectors



DARWIN E. LUCAS

President

Darwin Lucas joined W. R. Berkley Corporation in 2011 to lead Regional Excess Underwriters, bringing many years of experience in both the standard and excess and surplus lines of business. Prior to joining Berkley, he was President and Founder of a leading excess and surplus lines brokerage.



ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

CONTACT INFORMATION

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