

# W. R. BERKLEY INSURANCE (EUROPE), LIMITED

W. R. Berkley Insurance (Europe), Limited is a UK capital based specialist insurer with branch offices in Spain, Australia, Ireland, Norway and Germany.



A BERKLEY  
COMPANY



## OUR MISSION

W. R. Berkley Insurance (Europe), Limited is an insurer founded on the traditional values of professionalism, integrity and service. In everything we do, we aim to operate ethically and to provide a highly professionalized service that meets the very highest standards.

## COMPANY DESCRIPTION

W. R. Berkley Insurance (Europe), Limited was formed in July 2003 as a London-based FSA authorized insurer. We are currently authorized by the FSA to underwrite business in the United Kingdom, Spain, Ireland, Norway, Sweden and Germany. We are also passported to write in other European countries on a Freedom of Services basis. In addition we are authorized by APRA to underwrite locally in Australia via our Sydney office.

## HOW W. R. BERKLEY INSURANCE (EUROPE), LIMITED IS DIFFERENT

We believe that people are the most important part of our business, whether they are employees, intermediaries or policyholders. Our extensive team of experienced staff is renowned for its ability in finding innovative solutions to clients' needs. We care about our clients and look to build long-term relationships. Our claims philosophy is to 'play fair and pay promptly.' We know the importance of working with our clients to protect their reputations as well as their finances. No two claims are alike so we take a flexible approach, using internal and external expertise to the best effect.

We believe in local experts making decisions on local business, hence our highly decentralized approach to our structure.

## OUR PRODUCTS

**Professional Indemnity** W. R. Berkley Insurance (Europe), Limited is known throughout the industry for the quality and breadth of its professional indemnity business. We offer all classes of professional indemnity – whether traditional or new.

**Directors' & Officers' Liability** W. R. Berkley Insurance (Europe), Limited specializes in providing directors' and officers' liability insurance to the small to medium-sized company sector.

**General Liability** We write employers, third-party and products liability coverages.

**Medical Malpractice** Our Spanish offices are rapidly becoming known as a leading provider of malpractice cover for risks such as doctors and private hospitals. In the UK, while we specialize in non-invasive complementary, supplementary and ancillary medical risks, we are always looking to expand our writings to the wider aspects of medical malpractice.

**Personal Accident & Travel** We have a strong team that underwrites a book of business that adds to and complements our existing client base. Concentrating on general UK and European business, the team are also recognized as specialists in the field of sports related covers.

**Engineering & Construction** We are regarded as having a very experienced team of market specialists to underwrite these highly technical classes on a worldwide basis.

**Marine Hull and Cargo** Underwritten out of our Norwegian office and responding to the needs of the Norwegian and International market, we have acquired a highly experienced team of local experts who are well known and respected in their market for their knowledge and service levels.

**Surety/Bond** This specialist class is written both in our German and Spanish branches.

**Property Casualty Packages** Written out of our Norwegian and German branches and responding to their local markets, our experts are renowned for their ability to offer a high level of service and expertise for our selected broker panel. In Norway, to complete the client package, we also write commercial motor insurance, whereas in Germany we write motor fleet insurance.

As specialist niche underwriters, W. R. Berkley Insurance (Europe), Ltd are always looking at expanding our product base by the employment of specialist underwriters in local territories.

## FINANCIAL HIGHLIGHTS

- A.M. Best Company and Standard & Poor's Financial Strength Ratings of A (Excellent) and A (Strong), respectively, reflect our excellent capitalization, highly experienced management team, strong prospective financial performance and long-standing relationships with brokers in the London and branch markets.
- Excellent risk-based capitalization. Capital and surplus of £145.5 million (\$227.8 million) at 31 December 2010 is substantially in excess of regulatory minimum requirements.
- Very good business profile. Gross premium written for 2010 was £141.9million (\$222.2 million).



## STUART WRIGHT, FCII

Chief Executive Officer

Stuart Wright has over 30 years experience in the UK insurance market. He has worked for insurance companies both in the regions and in London, and was an active underwriter of a Lloyd's Syndicate, underwriting business worldwide. He is a Fellow of the Chartered Insurance Institute.



## CONTACT INFORMATION

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## OFFICERS

### STUART WRIGHT, FCII

Chief Executive Officer

### PAUL HOSKING

Executive Vice President

### RICHARD MANGION

Chief Financial Officer

### GRAHAM DENNIS

Chief Operating Officer

### STEVE MYHRE

Managing Director UK & Ireland

### PETER GLANFIELD

Director of Underwriting

### COLIN EATON

Regional Underwriting Manager

### JOHN MUNRO

Underwriting Services Manager

### CARLO GIANDOMENICI

Finance & Corporate  
Reporting Manager

### STEPHEN PATFIELD

Chief Actuary

### ANTHONY JUDGE

Professional Indemnity Underwriting  
Manager UK

### SIMON MEPHAM

Directors' & Officers'  
Underwriting Manager

### PAUL ATKINSON

Accident & Health  
Underwriting Manager

### SHARON BRENNAN

Medical Malpractice  
Underwriting Manager

### PETER KELLY

Engineering & Construction  
Underwriting Manager

### ROB WADEY

General Liability  
Underwriting Manager

### W. R. Berkley España

JAVIER ESTEBAN  
Executive President

### ALEJANDRO JIMENEZ

General Manager

### LOURDES DEL POZO

Medical Malpractice Product  
Manager, Madrid

### IGNACIO MEGIA

Claims Manager

### JUAN PERAN

Professional Indemnity  
Product Manager &  
Office Manager, Barcelona

### FRANCISCO JUAREZ

Product Manager  
Surety

### LUIS GAITÁN

Product Manager  
Engineering Unit

### JOSE M. SADORNIL

Risk Manager

### JOSE CARLOS MARCOS

Development Manager

### W. R. Berkley Insurance Australia

CHRISTIAN GARLING  
General Manager & Underwriter

### NICK GORISTAS

Operations & Finance Manager

### IAN WILLIAMS

Professional Indemnity  
Underwriter, Sydney

### MICHAEL JOHNSTON

D&O Underwriter, Sydney

### CHRIS BAKER

General Liability Underwriter, Sydney

### MELINDA FARLOW

Senior Underwriter,  
PI & D&O Brisbane

### MATTHEW MCPHEE

Underwriter, PI & D&O Brisbane

### RACHEL MCGRATH

Underwriter PI & D&O Brisbane

### W. R. Berkley Insurance Ireland

OWEN TWOMEY  
General Manager

### TIM BARNVILLE

Professional Indemnity  
Underwriter

### W. R. Berkley Insurance Norway

### JAN TINUS LARSEN

Managing Director

### OLAV STRØNO

Head of Finance

### BJØRN OLAV NORBYE

Director & Chief Underwriting  
Officer Marine Hull

### DAG STENE JENSEN

Director & Chief Underwriting  
Officer Cargo

### PÅL KVIEN

Director & Chief Underwriting  
Officer Non-Marine

### HARALD TEIGE

Chief Underwriting Officer  
Coastal & Fishery

### W. R. Berkley Insurance Germany

### BERTIN VON DEWITZ

Managing Director

### MICHAEL GRASSÉE

Manager Operations

### HANS-WALTER SCHMIDT

Portfolio Manager Casualty

### HEINZ GERD LANZERATH

Portfolio Manager Property

### JULIA BORGES

Surety Manager