

REGIONAL EXCESS UNDERWRITERS

Regional Excess Underwriters is a full service excess and surplus lines brokerage offering commercial coverages to agents contracted with W. R. Berkley Corporation member companies throughout the continental United States.



A BERKLEY
COMPANY

OUR MISSION

To provide the agents of W. R. Berkley Corporation member companies with solutions in placing their sophisticated risk needs by offering convenience, competitive prices, and access to over 50 markets.

COMPANY DESCRIPTION

Formed in mid-2008, Regional Excess Underwriters, LLC is a full service excess and surplus lines brokerage positioned to enable those agents who are appointed by W. R. Berkley Corporation member companies to write more business. With offices in Westbrook, ME; Charlotte, NC; Chicago, IL; and Irving, TX, we are well positioned to address the needs of agents of W. R. Berkley Corporation member companies by placing their sophisticated risks either within the W. R. Berkley group of highly-rated insurance companies or by drawing upon the resources of external insurance carriers. Regional Excess Underwriters has the ability to place business both as a general agent and as a broker and is licensed in all 50 states, with surplus lines licenses in most.

HOW REGIONAL EXCESS UNDERWRITERS IS DIFFERENT

Regional Excess Underwriters does not assume risk. Instead, we are a broker that serves the independent agents of W. R. Berkley Corporation member companies. We place business both as a general agent (GA), and as a broker, and have the ability to place business with insurance carriers both inside and outside the W. R. Berkley group.

We offer responsive and personalized service regardless of market cycle. All submissions are sent out promptly and our knowledgeable staff is always available to help meet our agents' needs.

Excellent service, products and staff mean a superior experience when dealing with Regional Excess Underwriters.

DISTRIBUTION

Regional Excess Underwriters is licensed in all 50 states, and has surplus lines licenses in most states. Our business is distributed through the retail agents of W. R. Berkley Corporation member companies.

PRODUCTS

General Liability/Products

General Contractors
(Including Residential)
Roofers
Steel & Iron Work
Demolition
Security Guards

Welding
Paving
Fire Suppression Contractors
Alarm Installation
Habitation

Property

Vacant Buildings
Shopping Centers
Piers & Docks

Manufacturing
Wind Deductible Buy Backs
Builders Risk

Professional Liability/E&O

Group Homes
Adult Day Care
Medical Labs
Travel Agents
Consultants

Architects
Real Estate Agents
Web Page Design
Internet Service Providers
Home Inspectors



WILLIAM F. MURRAY, CPCU, ARc
President

Bill Murray joined Regional Excess Underwriters as President in June of 2008. He was previously President of two other W. R. Berkley Corporation member companies, Carolina Casualty Insurance Company which he ran for three years, and Admiral Excess Underwriters, which he launched in 2003. He began his insurance career as an underwriter in 1986, after serving in the U.S. Navy and U.S. Marine Corps.

ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

CONTACT INFORMATION

William F. Murray, CPCU, ARc
President
Tel: (866) 338-4414

Northeastern Region

One Acadia Commons
P.O. Box 9010
Westbrook, ME 04098-5010

Beth Preston, CPCU
Assistant Vice President, Branch Manager
Tel: (866) 261-0420

Mid-Atlantic Region

4944 Parkway Plaza Blvd., Suite 470
Charlotte, NC 28217

Robert Lowery
Assistant Vice President, Branch Manager
Tel: (866) 338-6078

Midwest Region

200 South Wacker Drive, Suite 3100
Chicago, IL 60606

Steven Johnson
Broker
Tel: (866) 338-7484

Southwest Region

122 West Carpenter Freeway, Suite 350
Irving, TX 75015

Trevor Pierce
Broker
Tel: (866) 339-5097

OFFICERS

William F. Murray CPCU, ARc
President

Beth Preston, CPCU
Assistant Vice President –
Westbrook

Robert Lowery
Assistant Vice President –
Charlotte