

BERKLEY SURETY GROUP, LLC

Berkley Surety Group, LLC is a service oriented and highly professional surety underwriting management facility, providing a full spectrum of contract and commercial surety products through several distribution channels, including brokers, multi-line insurance agents and professional surety producers.



A BERKLEY
COMPANY

OUR MISSION

Berkley Surety Group, LLC is committed to building an enduring enterprise with an emphasis on perpetuating meaningful partnerships with our agents. We value an entrepreneurial approach to the business and strive to balance risk management considerations with a traditional underwriting process. We approach each transaction with a healthy respect for the risk inherent in the surety bond transaction but take care to explore every possible option that might generate a successful outcome for our agency partners who are the ultimate customer.

COMPANY DESCRIPTION

We are a market for standard contract surety business with aggregates approximating \$150 million, environmental risks, Fortune 1000 companies requiring commercial surety products, transactional commercial surety, and collateralized surety for small and emerging contractors. Berkley Surety Group endeavors to provide its partners with the most comprehensive array of products available in the surety market. Our Home Office in Morristown, New Jersey and fifteen field offices are staffed to service the surety needs of our agents across the continental United States.

HOW BERKLEY SURETY GROUP IS DIFFERENT

Berkley Surety Group possesses many superior attributes, including one of the best product arrays in the industry. Yet, our approach to the business is what distinguishes us because the underwriting process is not rooted in ratios. Our culture is one of shared responsibility and accountability for our collective success, driven by open communication with our agency partners. We rely on our people to examine the undertaking as a whole - the numbers, the management, people, history and performance relative to the complexity of the risk inherent in the transaction. Our people are supported with state-of-the-art technology that facilitates this collaborative approach and can produce a timely and meaningful response from a virtual office. We pride ourselves on providing the superior level of service required by our agents to ensure every account is fairly and thoroughly evaluated for the magnitude and nature of surety credit requested.

We are deeply committed to making a positive contribution to the surety industry and to the acceptance of its products. An important part of this commitment is prompt, professional and equitable claims service – this is an absolute priority and an integral component in the success of our facility and the fulfillment of our surety commitment.

Our people are second to none in the industry; our team brings a comprehensive level of experience and underwriting expertise coupled with the intellectual capacity and energy to effectively sell and service our products. Each is driven by the knowledge that long-term successful relationships require continuous attention, uncompromising honesty and plain hard work.

FINANCIAL HIGHLIGHTS

We write on behalf of two W. R. Berkley Corporation member companies: Berkley Regional Insurance Company, which has an A.M. Best rating of A+ (Superior); and Carolina Casualty Insurance

Company, which has an A.M. Best rating of A (Excellent). The companies are licensed to conduct business in all states. Our risk-bearing entities enjoy U.S. Treasury single bond limitations exceeding \$50 million.



STEVEN F. COWARD
President & Chief Executive Officer

Steve Coward has over 30 years experience in the surety business. He joined W. R. Berkley member company Acadia Insurance Company in 1996 as the Director of Surety for the New England region. The Surety Division of Acadia was then merged into the Berkley Surety Group in October of 2003 and he was named the President in May of 2006.

CONTACT INFORMATION

Recognizing the absolute necessity of having quality people at the point of customer contact, Berkley Surety Group provides experienced surety professionals at each of our locations.

412 Mt. Kemble Ave, Suite 310 North
Morristown, NJ 07960
Tel: (973) 775-5021
www.wrbcurety.com

14902 North 73rd Street
Scottsdale, AZ 85260
Tel: (973) 775-5222

4211 West Boy Scout Blvd, Suite 150
Tampa, FL 33607
Tel: (813) 870-2077

5900 Windward Parkway, Suite 335
Alpharetta, GA 30005
Tel: (678) 624-1818

11201 Douglas Avenue
Urbandale, IA 50322
Tel: (515) 473-3172

290 Donald Lynch Blvd
Marlborough, MA 01752
Tel: (508) 263-2582

One Acadia Commons
Westbrook, ME 04092
Tel: (207) 228-1922

4944 Parkway Plaza Blvd, Suite 470
Charlotte, NC 28217
Tel: (866) 245-1973

3641 Village Drive
Lincoln, NE 68516
Tel: (800) 456-5486

23 Commerce Drive
Bedford, NH 03110
Tel: (603) 656-1424

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Morristown, NJ 07960
Tel: (973) 775-5052

60 East 42nd Street, Suite 1524
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259 North Radnor Chester Rd, Suite 240
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12400 Coit Rd
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Dallas, TX 75251
Tel: (972) 385-1140

4820 Lake Brook Drive, Suite 300
Glen Allen, VA 23060
Tel: (866) 386-5997

Columbia Center
701 5th Ave, Suite 3505
Seattle, WA 98104
Tel: (206) 223-5842

BUSINESS WRITTEN IN
Berkley Regional Insurance Company
Carolina Casualty Insurance Company

OFFICERS

Steven F. Coward
President &
Chief Executive Officer

Michael J. Hurley
Vice President – Claims

Andrew M. Tuma
Vice President –
Field Operations

Vincent P. Forte
Vice President –
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John F. Beers
Vice President – Contract

Fred H. Lustig
Vice President – Contract

Anna B. Dime
Vice President –
Alternative Markets