

## BERKLEY CANADA INC.

Berkley Canada Inc. provides Commercial Casualty, Professional Liability, Surety, and Executive Risk products written on behalf of Berkley Insurance Company (BIC).



A BERKLEY  
COMPANY

### OUR MISSION

Our goal is to be recognized as a market leader in specialty casualty insurance in Canada. We rely on professionalism and integrity to provide exceptional service to the independent broker community.

### COMPANY DESCRIPTION

Berkley Canada Inc. was formed in October 2008 to underwrite solely on behalf of the Canadian branch of Berkley Insurance Company.

Our product lines include:

- Umbrella and Excess Liability
- Commercial General Liability
- Commercial General Property
- Professional Liability
- Directors and Officers Liability
- Life Sciences Liability
- Liability for Technology Companies
- Surety
- Other Specialty Casualty Lines

### HOW BERKLEY CANADA IS DIFFERENT

Our ability to provide responsive service, creative solutions, and strong financial security through our vast industry knowledge and the diverse talents of our people defines Berkley Canada as a market leader.

**Responsive** We offer a strong commitment to our customers to provide a quick and comprehensive service in all areas from insurance quotes and policy issuance to claim services. We do so by leveraging current technology to accelerate the pace of business and by the dedication of all our professionals and support staff to produce a timely response without compromising quality and reliability.

**Creative** We offer a broad portfolio of risk products tailored to meet the needs of our customers. Our team of experienced underwriters has the proven ability to manage emerging and complex risks and works in close cooperation with our customers to find solutions for their clients. Our strong relationships with the independent broker community will allow us to introduce new ideas and promote the quality of our products in the market.

**Secure** Berkley Canada provides its insureds with access to the resources of a major, global corporation combined with the personalized service of a local company. We are a member company of W. R. Berkley Corporation, recognized as one of the most respected names in the property casualty insurance business.

## FINANCIAL HIGHLIGHTS

Berkley Insurance Company

<b>A.M. Best Rating</b>	A+ (Superior)
<b>Financial Size Category</b>	XV
<b>Standard &amp; Poor's Rating</b>	A+ (Strong)

### FINANCIAL DATA

(Dollars in millions)  
(Statutory Basis)

as of December 31, 2009

Total Assets	\$ 7,190
Policyholders' Surplus	\$ 2,477
Net Written Premiums	\$ 1,226



**MICHAEL S. MCLACHLAN**  
President

Mr. McLachlan has over 30 years of experience in the insurance industry working for large international and local Canadian specialty underwriters.



**ABOUT W. R. BERKLEY CORPORATION**

W. R. Berkley Corporation, founded in 1967, is one of the U.S.'s premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and

local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

**CONTACT INFORMATION**

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**OFFICERS**

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