

BERKLEY NORTH PACIFIC GROUP, LLC

We at Berkley North Pacific know and are committed to our Northwest territory. As a regional commercial carrier, working with local agents, we understand the uniqueness of the Northwest and work hard to tailor our commercial lines approach, products, services and expertise to the needs of our customers.



OUR MISSION

Our mission is to be the premier provider of insurance solutions and carrier of choice for our agents and insureds in the Pacific Northwest. We'll achieve this by developing and delivering flexible insurance products specific to our customers. And, we back up our products with exceptional policy, claims, and risk management services.

COMPANY DESCRIPTION

Berkley North Pacific Group, LLC was formed in August of 2009 as an operating unit within W. R. Berkley Corporation's Regional segment. We underwrite products on behalf of W. R. Berkley Corporation and are based in Seattle, Washington. We also maintain a local presence in Boise, Idaho and serve independent insurance agents located throughout five states: Washington, Oregon, Idaho, Utah and Montana.

HOW BERKLEY NORTH PACIFIC GROUP IS DIFFERENT

The formation of Berkley North Pacific Group expands the presence of W. R. Berkley Corporation in the Northwest and represents an outstanding opportunity to serve this area.

Our primary goal is to attract and retain profitable standard middle-market business by working closely with a select group of highly professional Pacific Northwest agents. We utilize the expertise of underwriting, risk management services and claims to partner with our agents, winning accounts through superior products and services designed to help clients manage the cost of risk.

While our primary focus is middle-market standard business, we recognize that our partner agencies write a variety of products. To accommodate this variety, we also offer expert underwriting and risk management services for qualified Agribusiness, Transportation, Program and Construction business.

Agency relationships are the responsibility of our Executive Field Underwriters. The Executive Field Underwriters serve as single points of contact making it easy to do business with Berkley North Pacific and the entire family of Berkley companies.

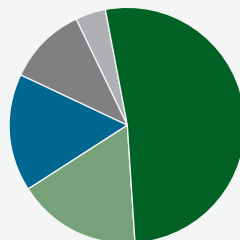
FINANCIAL HIGHLIGHTS

We underwrite on behalf of the following W. R. Berkley Corporation member companies:

- Continental Western Insurance Company
- Union Insurance Company
- Acadia Insurance Company
- Fireman's Insurance Company of Washington, D.C.

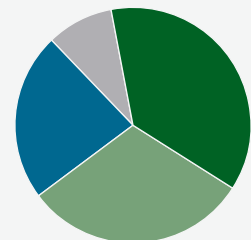
All of these companies are rated A+ (Superior) by A.M. Best Company and have an A+ (Strong) Financial Strength Rating from Standard & Poor's.

PREMIUM DISTRIBUTION
by State



● Washington	52%
● Oregon	17%
● Idaho	16%
● Montana	11%
● Utah	4%

PREMIUM DISTRIBUTION
by Line



● Commercial Auto	37%
● CMP Liability	31%
● CMP Property	23%
● General Liability	9%



JEFFREY R. DEHN, CPCU

President

Jeffrey R. Dehn joined W. R. Berkley Corporation in 2009 as President of the newly formed Berkley North Pacific Group, LLC. Prior to joining Berkley North Pacific, Mr. Dehn served in senior positions with another major insurer. He has more than 34 years of experience in the insurance and financial services industries, over 25 of which have been focused in the Pacific Northwest market.

ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing units to identify and respond quickly and effectively to changing market conditions. Our structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges come our way.

CONTACT INFORMATION

Berkley North Pacific Group, LLC

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Bellevue, WA 98007
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After August 20, 2010:

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Bellevue, WA 98005

Branch Office: Boise, ID

3320 E. Goldstone Way
Boise, ID 83642
Tel: (800) 480-2942

OFFICERS

JEFFREY R. DEHN, CPCU

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Manager Agency Relations

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Director Risk Management Services