

BERKLEY SURETY GROUP, LLC

Berkley Surety Group, LLC is a service oriented and highly professional surety underwriting management facility, providing a full spectrum of contract and commercial surety products through several distribution channels, including brokers, multi-line insurance agents and professional surety producers.



A BERKLEY
COMPANY

OUR MISSION

Berkley Surety Group, LLC is committed to building an enduring enterprise with an emphasis on perpetuating meaningful partnerships with our agents. We value an entrepreneurial approach to the business and strive to balance risk management considerations with a traditional underwriting process. We approach each transaction with a healthy respect for the risk inherent in the surety bond transaction but take care to explore every possible option that might generate a successful outcome for our agency partners who are our ultimate customer.

COMPANY DESCRIPTION

We provide a broad array of surety products encompassing standard construction and commercial surety, targeting FORTUNE 2000 companies. We also provide surety support for specialty niches such as environmental firms, secured credit for small contractors and transactional online commercial surety.

HOW BERKLEY SURETY GROUP IS DIFFERENT

Berkley Surety Group possesses many superior attributes, including one of the best product arrays in the industry. Yet, our approach to the business is what distinguishes us with an underwriting process not rooted in ratios. Our culture is one of shared responsibility and accountability for our collective success, driven by open communication with our agency partners. We rely on our people to examine the undertaking as a whole - the numbers, the management, people, history and performance relative to the complexity of the risk inherent in the transaction. Our people are supported with state-of-the-art technology that facilitates this collaborative approach and can produce a timely and meaningful response from a virtual office. We pride ourselves on providing the superior level of service required by our agents to ensure every account is fairly and thoroughly evaluated for the magnitude and nature of surety credit requested.

We are deeply committed to making a positive contribution to the surety industry and to the acceptance of its products. An important part of this commitment is prompt, professional and equitable claims service – this is an absolute priority and an integral component in the success of our facility and the fulfillment of our surety commitment.

Our people are second to none in the industry; our team brings a comprehensive level of experience and underwriting expertise coupled with the intellectual capacity and energy to effectively sell and service our products. Each is driven by the knowledge that long-term successful relationships require continuous attention, uncompromising honesty and plain hard work.

ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

FINANCIAL HIGHLIGHTS

We write on behalf of three W. R. Berkley Corporation member companies: Berkley Regional Insurance Company, Berkley Insurance Company, and Carolina Casualty Insurance Company, all of which have A.M. Best ratings of A+ (Superior). The companies are licensed to conduct business in all states. Our risk-bearing entities enjoy U.S. Treasury single bond limitations exceeding \$61 million.



STEVEN F. COWARD

President & Chief Executive Officer

Steven Coward has over 30 years experience in the surety business. He joined W. R. Berkley member company Acadia Insurance Company in 1996 as the Director of Surety for the New England region. The Surety Division of Acadia was then merged into the Berkley Surety Group in October of 2003 and he was named the President in May of 2006.

CONTACT INFORMATION

Recognizing the absolute necessity of having quality people at the point of customer contact, Berkley Surety Group provides experienced surety professionals at each of our locations.

412 Mt. Kemble Ave, Suite 310 North
Morristown, NJ 07960
Tel: (973) 775-5021
www.berkleysurety.com

505 North Brand Blvd, Suite 1040
Glendale, CA 91203
Tel: (818) 550-1403

2000 S. Colorado Blvd, Suite 410
Denver, CO 80222
Tel: (973) 775-5272

4211 West Boy Scout Blvd, Suite 150
Tampa, FL 33607
Tel: (813) 870-2077

5900 Windward Parkway, Suite 335
Alpharetta, GA 30005
Tel: (678) 624-1818

11201 Douglas Avenue
Urbandale, IA 50322
Tel: (515) 473-3172

290 Donald Lynch Blvd
Marlborough, MA 01752
Tel: (508) 263-2582

One Acadia Commons
Westbrook, ME 04092
Tel: (207) 228-1922

645 Baltimore-Annapolis Blvd, Suite 218
Severna Park, MD 21146
Tel: (410) 647-6990

4944 Parkway Plaza Blvd, Suite 470
Charlotte, NC 28217
Tel: (866) 245-1973

3641 Village Drive
Lincoln, NE 68516
Tel: (800) 456-5486

412 Mt. Kemble Ave, Suite 310 North
Morristown, NJ 07960
Tel: (973) 775-5052

60 East 42nd Street, Suite 1524
New York, NY 10165
Tel: (212) 867-2650

259 North Radnor Chester Rd, Suite 240
Radnor, PA 19807
Tel: (973) 775-5095

12400 Coit Rd
Suite 625
Dallas, TX 75251
Tel: (972) 385-1140

Columbia Center
701 5th Ave, Suite 3505
Seattle, WA 98104
Tel: (206) 223-5842

BUSINESS WRITTEN IN

Berkley Regional Insurance Company
Berkley Insurance Company
Carolina Casualty Insurance Company

OFFICERS

STEVEN F. COWARD

President & Chief
Executive Officer

ANDREW M. TUMA

Sr. Vice President
Field Operations

FRED H. LUSTIG

Vice President
Contract Surety

VINCENT P. FORTE

Vice President
Commercial Surety

MICHAEL J. HURLEY

Sr. Vice President
Claims

JOHN F. BEERS

Vice President
Contract Surety

ANNA B. DIME

Vice President
Alternative Markets

DAVID PESCE

Vice President
Environmental Surety