

# RIVERPORT INSURANCE COMPANY

2006 At A Glance



Riverport Insurance Company serves Human Services Organizations, Governmental and Other Specialty Entities and Self-Insured Companies and Associations

## FINANCIAL HIGHLIGHTS

Riverport is rated A (Excellent), Financial Size XV, by A. M. Best Company.

## OUR MISSION

We provide comprehensive property and casualty insurance coverages at a competitive cost. Courteous, prompt and professional service characterizes our high level of customer-focused commitment. Our experienced and knowledgeable staff manages all aspects of an insurance transaction. We promote the idea that your future success generates our future success, regardless of conditions in the insurance marketplace.

## COMPANY DESCRIPTION

Riverport is a broadly licensed, admitted property-casualty insurance company that is a member company of W. R. Berkley Corporation, one of the most prominent and respected companies in the property-casualty insurance industry.

We offer our insurance products through the independent agency system. Our insurance expertise is in these areas:

- **Human Services Organizations**  
We offer property and casualty coverages that are designed for the unique operational

aspects of social service organizations. Our Human Services Program dates back to 1989 and has been continuously improved through the years. We insure both nonprofit and for-profit organizations that are providers of human services such as day care and senior citizen centers, counseling services, group homes, YMCAs and YWCAs, and Boys and Girls Clubs.

- **Governmental and Specialty Entities**  
We serve local governmental and other specialty entities on both a direct and reinsurance basis. These entities include municipalities and townships, contractors and manufacturers, and various service providers. Our governmental and specialty insurance coverage programs are enhanced by the seasoned expertise of our professional staff and the staff of our affiliates.
- **Self-Insured Companies and Associations**  
We assist both individual companies and associations of companies in structuring alternative property-casualty insurance

programs where they participate in the risk along with us. To facilitate the operation of such programs, we also provide comprehensive issuing carrier services – including underwriting, claims, accounting and general administrative services.

## HOW RIVERPORT INSURANCE COMPANY IS DIFFERENT

Our customer-focused commitment and industry experience distinguish us from our competitors. We help create insurance and alternative risk solutions – whether industry-standard, or customized and innovative – to meet your needs.

In addition, Berkley Risk Administrators Company, LLC, also a W. R. Berkley Corporation member company, provides key professional, administrative and technical support to Riverport and its clients. Berkley Risk has been an industry leader in designing and managing specialty and alternative insurance programs for over twenty years.



**KENNETH R. HOPKINS**  
President

Kenneth R. Hopkins, President of Riverport Insurance Company and President and Chief Operating Officer of Berkley Risk Administrators Company, LLC, joined W. R. Berkley Corporation over 20 years ago.

#### OFFICERS

**KENNETH R. HOPKINS**  
PRESIDENT

**DOUGLASS E. PFEIFER**  
EXECUTIVE VICE PRESIDENT

**COLLEEN LAZANICH**  
VICE PRESIDENT/WESTERN REGION

**LAURA J. WILLIAMS**  
VICE PRESIDENT/UNDERWRITING

**ROBERT A. WEISBROD**  
VICE PRESIDENT/CLAIMS

**DAVID S. KYLLO**  
VICE PRESIDENT & SECRETARY

**WILLIAM P. SCOTT**  
TREASURER &  
CHIEF FINANCIAL OFFICER

#### ABOUT W. R. BERKLEY CORPORATION

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

#### CONTACT INFORMATION

##### Home Office:

222 South Ninth Street, Suite 1300  
Minneapolis, MN 55402  
Tel: 800-618-0484  
Fax: 612-766-3099

##### Western Region:

101 Rowland Way, Suite 315  
Novato, CA 94945  
Tel: 800-361-1075  
Fax: 415-898-9656

Kenneth R. Hopkins  
President  
Tel: 612-766-3222  
E-Mail: khopkins@berkleyrisk.com

Douglass E. Pfeifer  
Executive Vice President  
Tel: 612-766-3223  
E-Mail: dpfeifer@riverportinsurance.com

Colleen Lazanich  
Vice President/Western Region  
Tel: 415-898-9646  
E-Mail: clazanich@riverportinsurance.com

Laura J. Williams  
Vice President/Underwriting  
Tel: 612-766-3327  
E-Mail: ljwilliams@riverportinsurance.com

Robert A. Weisbrod  
Vice President/Claims  
Tel: 612-766-3805  
E-Mail: bweisbrod@riverportinsurance.com

David S. Kyлло  
Vice President & Secretary  
Tel: 612-766-3227  
E-Mail: dkyлло@riverportinsurance.com

William P. Scott  
Treasurer & Chief Financial Officer  
Tel: 612-766-3290  
E-Mail: wpscott@riverportinsurance.com

Riverport is on the web  
at [www.riverportinsurance.com](http://www.riverportinsurance.com)